

Marina Bay Sands honours outstanding partners in vendor award

*Seven distinguished vendors lauded during second
Sands Supplier Excellence Awards*



Winners for Sands Supplier Excellence Awards 2014

From left to right: Mr Ng Kar Ming, Business Director of Arrow Communications Pte Ltd, Mr Terence Lee, Sales & Account Manager of Profoto Digital Services Pte Ltd, Mr Tristan Sjoberg, Executive Chairman of TCS John Huxley Singapore Pte Ltd, Ms Jeanne Phua, Head of Transport Solutions Division – Hotels of C&P Rent-A-Car (Pte) Ltd, Mr Yang Tuck Meng, Executive Director of Yang Ah Kang & Sons Pte Ltd, Mr Thang Teck Jong, Chairman of Global Oceanlink Pte Ltd, Mr David Kidney, General Manager and Vice President of Fabristeel Private Limited

Singapore (10 December, 2014) – From providing sleek limousines, premium furnishing to supplying sustainable seafood, captains from different industries were duly recognised for their contribution towards Marina Bay Sands' success. Close to 300 vendors of the integrated resort contested in distinct categories of *Sands Supplier Excellence Awards* and seven Singapore-based companies emerged victorious in a glitzy award ceremony yesterday. The Award, in its second edition, celebrates exemplary organisations that consistently demonstrate outstanding success in their work with the integrated resort.

The Award, a global initiative led by Marina Bay Sands' corporate headquarters in Las Vegas, rewarded vendors in the categories of corporate culture and sustainability, innovation, service excellence, small-medium enterprise, quality management, cost management and project management.

Exceptional service providers and suppliers were nominated by Marina Bay Sands' business units and Team Members. The companies were then placed through two rounds of judging, first by parent company Las Vegas Sands, followed by the executive leadership

team in Singapore. Nominees hold diverse portfolios ranging from construction, food and beverage, facilities, marketing and advertising, as well as retail and technology.

“It is our privilege to be able to work with local partners as we develop Marina Bay Sands through the years. It’s extremely rewarding to see how these companies, many of them home-grown firms, have evolved and grown along with our success. It’s vital that Marina Bay Sands continues to invest and benefit the local industries, and that is why over 90 per cent of our contracts are awarded to Singapore-based companies,” said Mr George Tanasijevich, President and Chief Executive Officer of Marina Bay Sands. “*Sands Supplier Excellence Awards* is our way of thanking our vendors and partners, and rewarding some of the best among them. As we move into our fifth year of operations, we will continue to benefit the community we live in and help local enterprises we work with prosper alongside our development in Singapore.”

Marina Bay Sands operates on a volume and scale like no other business does in the local hospitality industry. In 2010, Marina Bay Sands awarded 70 per cent or S\$285.8 million of its total procurement contracts to Singapore-based companies. In 2013, the number rose to S\$457 million, or 92 per cent, of which 48 per cent were awarded to local small-medium enterprises.

The award categories and winners are:

Category	Winner
<p>Corporate Culture and Sustainability</p>	<p>Global Oceanlink Pte Ltd Global Oceanlink, well known in the seafood industry, supplies fresh and frozen seafood to its large clientele ranging from individual retail stores to big hotels throughout the Asia Pacific region.</p> <p>The key factor to its win is that Global Oceanlink has successfully integrated sustainability into its corporate culture and business ethos which are aligned to Marina Bay Sands’ green commitments. They actively source for and supply seafood products which are sustainable and certified by Marine Stewardship Council and Aquaculture Stewardship Council.</p> <p>Global Oceanlink is awarded for making a positive impact on the environment through its support on sustainable fishing programmes. Competence and excellence in Global Oceanlink’s operations to provide high quality standard products are also contributing factors to its win.</p>
<p>Cost Management</p>	<p>C&P Rent-A-Car (Pte) Ltd C&P Rent-A-Car has been providing excellent limousine services to the integrated resort’s guests since 2010. C&P Rent-A-Car has always shown great adaptability in providing good service and continual efforts in cost saving.</p> <p>Established in 1970, C&P Rent-A-Car has a 600-car strong fleet. In order to</p>

	<p>better cater to Marina Bay Sands' high demands in a short response time, it invested in purchasing another 35 limousines which shows its long-term commitment to the integrated resort.</p>
Service Excellence	<p>Fabristeel Private Limited Fabristeel has been supporting Marina Bay Sands in kitchen equipment installation, preventive maintenance and attending to emergency breakdown service calls since it started working with the integrated resort four years ago.</p> <p>Fabristeel offers creative solutions to challenges, services Marina Bay Sands enthusiastically and renders work and service of a high quality consistently.</p>
Project Management	<p>Profoto Digital Services Pte Ltd Profoto Digital Services, a one-stop solution centre for large-format printing and production, has been working with Marina Bay Sands since 2012. The Profoto team demonstrates excellent project management capabilities and covers a wide range of events across property.</p> <p>The team is skilled and provides seamless installation at all levels. Going the extra mile, the Profoto team also regularly provides updates on new materials, samples for reference and the latest printing techniques that are available in the market.</p>
Total Quality Management	<p>Yang Ah Kang & Sons Pte Ltd Yang Ah Kang & Sons assists Marina Bay Sands with outfitting works and supplies furniture, fixtures and equipment items at several areas of the integrated resort, including guest rooms and celebrity chef restaurants.</p> <p>Good workmanship was displayed by Yang Ah Kang & Sons and high quality building materials were used. Its management team is also highly responsive to Marina Bay Sands' requests and its site support team is prompt and reliable during execution. Yang Ah Kang & Sons has also met Marina Bay Sands' projects timeline and high expectations.</p>
Innovation	<p>TCS John Huxley Singapore Pte Ltd TCS John Huxley has been working seamlessly with the integrated resort in areas including in-house innovation, project and product development. It has consistently provided Marina Bay Sands with innovative solutions, prompt service, personalised research and development and technical support.</p>
Small Medium Enterprise	<p>Arrow Communication Pte Ltd Arrow Communication is a small-and-medium enterprise that provides mobile devices and accessories to the Singapore market with eight retail outlets. Despite its small company size, the company stands out for its wide range of mobile products and related services that are delivered efficiently.</p> <p>Arrow Communication has demonstrated excellence in their flexibility, agility,</p>

	customer centric focus, service excellence and often going beyond the call of duty to provide Marina Bay Sands with unwavering support and strong results whenever required, which resulted in a strong win.
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About Marina Bay Sands Pte Ltd

Marina Bay Sands is the leading business, leisure and entertainment destination in Asia. It features large and flexible convention and exhibition facilities, 2,560 hotel rooms and suites, the rooftop Sands SkyPark, the best shopping mall in Asia, world-class celebrity chef restaurants and an outdoor event plaza. Its two theatres showcase a range of leading entertainment performances including world-renowned Broadway shows. Completing the line-up of attractions is ArtScience Museum at Marina Bay Sands which plays host to permanent and marquee exhibitions. For more information, please visit www.marinabaysands.com

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